



INVITATION FOR TENDERS

ZPCG Rolling Stock Renewal Project

INVITATION FOR TENDERS

Electric Multiple Unit Supply

This Invitation for Tenders follows the General Procurement Notice 6190-GPN-41899 for this project, which was published in *Procurement Opportunities*, EBRD on 4th August, 2010.

Railway Transport of Montenegro, 'Željezniča prevoz Crne Gore AD', hereinafter referred to as "the Purchaser", intends using the proceeds of a loan from the European Bank for Reconstruction and Development (the Bank) towards the cost of the Project to purchase new Electric Multiple Units and associated goods and services.

The Purchaser now invites sealed tenders from eligible suppliers for the following contract to be funded from part of the proceeds of the loan:

Electric Multiple Unit Supply

The works will include:

- The supply of three 3-car OR four 2-car Electric Multiple Units
- Spare parts for the Electric Multiple Units
- Special tools and diagnostic equipment
- Other services as defined in the Contract

Tendering for contracts to be financed with the proceeds of a loan from the Bank is open to firms from any country. The proceeds of the Bank's loan will not be used for the purpose of any payment to persons or entities, or for any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations or the law of Purchaser's country.

To be qualified for the award of a contract, tenderers shall meet the following minimum criteria:

- i. Have successfully completed at least 3 (three) projects of a nature and complexity comparable with the proposed contract in the role of the main Supplier in the last five years;
 - ii. Have sufficient manufacturing capacity to complete, test and commission at least one completed EMU per month
 - iii. Demonstrate that the proposed EMU is largely based on an existing EMU that is currently in successful passenger revenue earning service
 - iv. Has design and manufacturing quality systems that conform with, and are certified as, ISO 9001 compliant
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Tender documents may be obtained from the office at the address below upon payment of a non-refundable fee of 250€ (two hundred and fifty euro) and should be paid to:

Intermediary Bank	Name	Commerzbank AG, Frankfurt Main, Germany
	Swift	COBADEFF
Account with Institution:	Name	Crenogorska Komercijalna Banka AD, Podgorica
	Party Identifier	400876851700 EUR
	Swift	CKBCMEPG
Beneficiary:	Name/Address	Željeznički prevoz Crne Gore AD Trg Golotočkih žrtava 13 81 000 Podgorica, Montenegro
	IBAN	ME2551000000002214841

Upon receiving appropriate evidence of payment of the non-refundable fee, the documents will be promptly dispatched by courier, however, no liability can be accepted for loss or late delivery. If requested the documents can also be dispatched electronically after the presentation by the prospective tenderer of appropriate evidence of payment of the non-refundable fee. In the event of discrepancy between electronic and hard copies of the documents, the hard copy shall prevail.

To ensure that all tenders conform to the same acceptable technical standard and meet the minimum operating and performance requirements required by the Purchaser, **a two-stage tendering procedure will be adopted** and will proceed as follows:

- a) At the first stage, tenderers shall initially submit only Technical Proposals, **without any reference to prices**, in response to the Technical Specification, which lay down the minimum operating and performance requirements. Each of the unpriced Technical Proposals will be evaluated by the Purchaser and, if considered appropriate or necessary by the Purchaser, discussed with each tenderer. The Purchaser may bring to the tenderer's attention any deficiencies, excessive provisions, unsatisfactory technical features as well as advise the tenderer of any exceptions or deviations in the Technical Proposal that are unacceptable and that are to be withdrawn in the tender, and of such exceptions or deviations that the Purchaser finds acceptable.
- b) At the second stage, tenderers shall be given the opportunity to revise their Technical Proposals to conform to the tender documents and shall be invited to submit a Priced Tender which will comprise Price Proposals together with the Revised Technical Proposals which shall be evaluated.

Tenderers' Technical Proposals for the first stage must be delivered to the address below on or before 13:00 hr (Podgorica, local time) on 13-06-2011.

Tenderers' Price Proposals must be delivered to the address below on or before the time and date of the submission deadline, which shall be notified in writing by the Purchaser to all tenderers submitting Technical Proposals in the form of an addendum to the tender documents, at which time they will be opened in the presence of the tenderers' representatives who wish to attend. Only firms and joint ventures submitting Technical Proposals will be invited to tender.

Tenderer's Priced Tenders must be accompanied by a Tender Security of 300,000€ or its equivalent in a freely convertible currency.

The priced Tenders with the Revised Technical Proposals shall remain valid within the period of 120 days from the deadline for the submission of Tenders. The Tenders which are valid for a shorter period of time than the prescribed one, shall be rejected by the Employer as non-responsive.



A register of potential tenderers who have purchased the tender documents may be inspected at the address below.

Prospective tenderers may obtain further information from, and inspect and acquire the tender documents at, the following address:

Pavicevic Slavica
Public Procurement Officer
Željeznički prevoz Crne Gore
Trg Golotočkih zrtava 13
20 000 Podgorica, Crna Gora
Tel: +382 20 441384
Fax: +382 20 441112
E-mail: kabinetpod@gmail.com

